



# BUSINESS PROPOSAL 2023

R I EXIM



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## ABOUT R I EXIM

Radiance India not only Makes customised machines to solve the purpose but also provide value added services like Market Analyses, Sales and Marketing of the products which are to be manufactured, Quality Maintenance, Raw Material Procurement, Branding and many such things which are of equal importance fo make and launch a superior quality product in Market. This is the reason why many manufactures in India Prefers Radiance lIndia as their Lifelong Business Consulting Partners as well.

Radiance India fully supports and believe in '**MAKE IN INDIA**' Initiative and so we are making the machines with very least dependency on imported parts resulting in '**ATMANIRBHAR BHARAT**'. The Compnany has expertise in making Sanitary Pad Making Machines and have solutions for all class of customers who want to enter the Sanitary Pad Business Segment. Till date the commpany has made it presence in various states of India and slowly approaching the ciross border Countries.

## RI ADVANCE MODEL



### RI ADVANCE MODEL:

- It is an automatic machine for producing premium quality ultra thin sanitary napkins with **using ultrasonic technique**.
- This machine can produce ultra-thin pad with super absorbent capacity.
- It is convenient for commercial market with easy to operate, rewinding for wastage material is hassle free with having an ion chip attachment
- In this machine the process of **Sealing and cutting** both is done separate .
- The machine can be customized as per customer's needs and market needs.
- **Up gradation of machine** option like **Glu Attachment, thermal controller**, etc is also available if wanted to upgrade in future time.

**TECHNICAL SPECIFICATION**

<b>WEIGHT</b>	<b>900-1000 KG APPROX</b>
<b>DIMENSION (L*W*H)</b>	<b>18*3*6</b>
<b>MOTOR</b>	<b>STANDARD(RATIO 0/75 3 HP)</b>
<b>DIE SIZE</b>	<b>240/280/320</b>
<b>UNIT CONSUMPTION</b>	<b>3 KW</b>
<b>BEARING</b>	<b>SKF-NACHIE</b>
<b>PRODUCTION SPEED</b>	<b>50-60 PADS PER MINUTE</b>
<b>BODY</b>	<b>MS POWDER COATING</b>
<b>CONVEYOR BELT</b>	<b>NYLON</b>
<b>POWER CONSUMPTION</b>	<b>SINGLE OR THREE PHASE</b>
<b>ROLLER</b>	<b>NICKLE COATED &amp; RUBBER COTTED</b>
<b>SWITCH</b>	<b>L&amp;T (LARSEN &amp; TOUBRO)</b>
<b>DRIVE CARD</b>	<b>L&amp;T (LARSEN &amp; TOUBRO)</b>
<b>AUXILLARY MACHINE</b>	<b>STABILIZER 5 KVA SEALING MACHINE</b>



## Requirements

	<b>RI ADVANCE MODEL</b>
<b>Power Requirement</b>	<ul style="list-style-type: none"><li>• SINGLE PHASE OR THREE PHASE WITH 220 V AC, 3 Hp power consumption .</li><li>• it is advisable to purchase a stabilizer 5 kVA for protect machine sensitive parts for power fluctuations .</li></ul>
<b>Space Requirement</b>	<ul style="list-style-type: none"><li>• Total working space requirement of 1500-1700 square feet including Clean and dry storage facility.</li><li>• For raw materials and finished goods 900 square feet Clean closed room .</li><li>• At least 800 square feet needs to be maintained for the production floor and packaging of pads.</li></ul>
<b>Staff requirements per shift</b>	<ul style="list-style-type: none"><li>• One skilled labour for operating the machine .</li><li>• Three semi- skilled labours for packaging of the product per shiftf for the tri - folding .</li><li>• one floor Manager for managing production , supply chain and production staff .</li></ul>



## INSTALLATION

Once the machine is arrived at the buyer's premises for installation and training Head Technecian of R I EXIM will travel to buyer premises .

The purpose of installation & training will be as follows:

1. Installation of the machine .
2. Inspection of the production facility.
3. To train buyer operator how to run a machine .

- **The customer will bear the cost of travelling, lodging and boarding of the R I EXIM staff for installation . Before the installation, the buyer should procure relevant licenses, carpentry, air requirements, and electricity work at their own expense.**



# TRAINING

After installation at the buyer's site, R I EXIM's Head Technician will provide a training on the following topics on-site to all the staff members involved in production including the production manager.

This training will cover the following modules:

1. Operating the machine .
2. Loading of raw materials on machine .
3. Best practices to be followed for production .
4. Regular maintenance of the machine including wear and tear of parts .
5. Managing optimal use of raw materials .



# WARRANTY

- Each machine comes with a one-year service warranty .
- Any component failure or part replacement beyond the Critical spares, will be payable by the buyer as per actuals. R I EXIM can ship components as required to the buyer as per actual price .
- If R I EXIM staff needs to travel to the production site for repair during the warranty period, the cost of travel, lodging and boarding needs to be borne by the buyer.
- Regular free consultation (via audio or video calling) shall be available to the Engineer for any questions.



## HOW WE WORK

